ATV CLUB OF EASTERN ONTARIO INC.

2022 ANNUAL REPORT

History and Background

The ATV Club of Eastern Ontario Inc. (the "Club") was incorporated in January 2005. It is a non-profit organization and is currently exempt from income taxes.

The Club mainly serves the interests of ATV enthusiasts in Eastern Ontario and its main objective is to promote the safe operation of ATV's. In that regard, the Club has established and maintains several trails which are mainly located in the county of Prescott and Russell. The Club also offers ATV riding courses, focusing on safety.

The Club had about 1,937 members as at December 31, 2022 (2021: 1,954). The Club is part of the *Ontario Federation of All Terrain Vehicle Clubs* (OFATV). All the Club's activities are carried out by volunteers.

Financial Performance

Consistent with the increased membership over the last few years, revenues have increased accordingly, as well as net annual results of operations.

Revenues. The revenues for 2022 totalled about \$157K (2021: \$149K). The Club's share from membership fees includes a proportional share of OFATV's levelling fund. This amount is determined using the number of kilometres of off-road trails the Club maintains. The Club's share of a member's \$150 annual membership fee is \$65 since August 2014.

Expenditures. Expenditures totalled \$76K in (2021: 77K). Most of the Club's expenditures are for trail maintenance and for the opening new trails. Trail maintenance includes winter trail grooming.

The net result for the year is an excess of revenue over expenditures of \$82K (2021: \$72K). At the end of the year 2022, cash totalling about \$285K (2021: \$195K) represented the main asset while the net asset (net accumulated excess of revenue over expenses over the years) stands at \$240K (2021: \$158K).

Activities

The Club's main activities are the opening (but no significant new trail opened in 2022) and maintenance of trails and the wardening (enforcement of regulations and laws) of these trails. The Club also carries out occasional activities, such as rallies and charity rides. On an ongoing basis, the Club spends a lot of efforts in order to get and to maintain municipal or other government approval for the opening of new trails and for maintaining existing ones.

In most cases, it is not easy because there are often concerted efforts by opposing parties. ATVers who do not comply with laws, irrelevant whether they are club members or not, paints a bad picture of the ATVers community. Such events provide

hard to refute arguments to those that are opposed to the opening of new trails or for the continuing use of existing trails.

Looking Forward

The Club's long-term view remains the expansion of its trail system further east and south in Eastern Ontario. The expansion of the trail system is <u>very dependent</u> upon obtaining proper authorization from the concerned municipal governments and the <u>availability of volunteers</u> to help out. Indeed, the more volunteers who get involved, the faster the Club will be able to open new trails and repair existing ones. We note, however, that ongoing volunteer support is very difficult to receive.

Currently, the leaders of the OFATV are still working on with other Ontario's interested parties with a view to create one ATV organization for all Ontario.

Web Site

The Club maintains a Web site (http://www.atv-vtteo.org/), which provides up-to-date information on trail conditions, events and activities and more other useful information. We encourage you to visit the site on a regular basis. The Club is also on Facebook.



May 2023